

**MORRISON
FOERSTER**

MOFO LONDON

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WHAT DO OUR TRAINEES SAY?



f High quality work, alongside a welcoming and friendly culture at all levels of seniority, makes MoFo a special place to start your career.

Sakshi Rai,
MoFo Trainee



f MoFo encourages and supports trainees to take on real responsibility from day one. This has allowed me to develop my skills and confidence as a trainee in a short space of time.

Harry Anderson,
MoFo Trainee

There are opportunities to make a real difference even as a trainee; whether that be via pro bono work, diversity affinity groups, or sitting on the social committee. The firm wants to hear our voice.

William Quamina,
MoFo Trainee



Working in small teams means you get great exposure to senior lawyers and partners who are the experts to learn from.

Julia Kotamäki,
MoFo Trainee



**CHOOSE MOFO
LONDON,**
AND YOU'LL FIND
THE LEGAL CAREER
YOU DESERVE.

- ✓ Feel welcomed, supported, and challenged every day.
- ✓ Join a global leader in technology, corporate, dispute resolution, and finance.
- ✓ Join a team that collaborates and prides itself on its inventive spirit.
- ✓ Thrive in our diverse and inclusive culture.
- ✓ Enjoy significant responsibility as a trainee.

CHOOSE MOFO TO DISCOVER YOUR FULL POTENTIAL

Morrison & Foerster is a global firm of exceptional credentials.

Our name is synonymous with a commitment to client service that informs everything that we do. We are recognised throughout the world as a leader in providing cutting-edge legal advice on matters that are redefining practices and industries.

But the Morrison & Foerster name tells only part of our story. In the 1970s, when teletype was used to send overseas cables, the firm purposely chose “mofo” as its address. The nickname stuck, and it has become a lasting reminder that, while we are serious about the work that we do for our clients, we don’t take ourselves too seriously.

Our commitment to excellence unites us, as does our dedication to giving back to the communities in which we work and live.

MoFo lawyers bring their talents and passions to bear on a range of pro bono initiatives, and the firm has been a long-time leader in the pro bono field. We’ve also been a long-time champion for promoting diversity within the legal profession. We continue to thrive and grow because of our cultural values, not in spite of them; here, you can discover your true potential.

MoFo lawyers have one compelling mission: to deliver success for our clients.

Clients are clients of the firm, not of individual lawyers. We work together to find creative, business-savvy solutions to complex and routine legal matters.

Clients include leading technology and life sciences companies, Fortune 100 companies, and large financial institutions. We also represent investment funds and start-up companies. Over the years, we have supported many in their growth and development as leading industry players and household brands.



“The whole department – from associates to partners – take an active, interested role in your development throughout your training contract.”

James Quirke,
MoFo Trainee

HOW TO APPLY AND WHAT TO EXPECT: TRAINEE PROGRAMME

WHAT TO EXPECT

From day one, you'll have direct contact with clients. You will feel valued and involved. The hands-on experience we offer will help you understand the legal and commercial context of the advice we give. You will quickly experience the satisfaction of going the extra mile for our clients. We'll provide the opportunity for you to work with lawyers from a wide range of jurisdictions and also indirectly with lawyers in our network of offices across the United States, Asia, and Europe.

You will work in at least three areas of law during your two-year training programme and typically spend six months in four different departments. Our three core areas of practice in the London office are Corporate M&A, Litigation and Dispute Resolution, and Finance and Banking. We also operate in other key practice areas such as Business Restructuring and Insolvency, Capital Markets, Data Privacy, Employment, Equity Derivatives, Finance, Financial Regulation, Litigation, Private Equity Real Estate, Real Estate Finance, Tax, and Technology Transactions.

We believe that exposure to the broader MoFo network is an invaluable part of your development, so there are also opportunities to gain corporate or finance experience in our Singapore office through our trainee secondment scheme.

Our trainee retention rate is high, and the variety of work you undertake will provide you with enough exposure to different areas of practice to help you decide on what area of law you want to specialise in when you qualify.

TRAINING AND DEVELOPMENT

Our small trainee intake means that you will get a significant amount of responsibility when working on the complex global matters that we advise on from London.

Our induction program will equip you with the foundation you need to operate effectively as a trainee. The program itself is informational, enjoyable, and practical and will provide you with the skills you need to transition into a trainee solicitor. We'll also provide opportunities for you to get to know more about our practices so that you can be an effective MoFo ambassador from day one.

Post-induction, the MoFo Academy will continue to provide formal training sessions and workshops that will help you to develop the skills needed to provide a great service for our clients. This combination of formal and on-the-job training resulted in MoFo in London being awarded the Law Careers.net award "Best Trainer – U.S. Firm" in 2017 and being re-nominated for the same award in 2018, 2019, and 2020.

Our partners and associates are invested in seeing you succeed, and throughout your training contract you will be given help to evaluate your strengths and identify your developmental needs – both informally and through formal reviews with your supervisors and our Training Principal. You'll also be allocated a Trainee Liaison, an experienced associate who will act as your mentor throughout your training contract.

**AWARDED 2017
BEST TRAINER
– US FIRM
BY LAW CAREERS.NET**

FIRST YEAR TRAINEE SALARY

£50,000

SECOND YEAR TRAINEE SALARY

£55,000

NEWLY QUALIFIED SALARY

\$202,500

PLUS SIGNIFICANT BONUS POTENTIAL

VACATION SCHEME

A MoFo vacation scheme is a great introduction to what a training contract at MoFo can offer you. It is the best way for you to demonstrate your potential to us, and it is our sole method of selecting our future trainees. During your vacation scheme, you will be given real work for real clients. You will be included in every aspect of firm life, from social events to office-wide training sessions and from legal research to client meetings. You'll get to meet others on the scheme as well as our partners, associates, and trainees.

By the end of the scheme, you should have a good idea of whether law is the career for you — and whether MoFo is the right firm for you.

WHAT WE LOOK FOR AND WHEN TO APPLY

MoFo realises that delivering results for our clients requires the best legal talent. We have long thought that our greatest asset is the last person hired. We seek out not only the best and brightest in academic pursuits, but also those with motivation, energy, creativity, an entrepreneurial spirit, drive, and confidence.

Strong academics are vital, and we require you to be on track for or to have already achieved a minimum of a 2(i) degree (or the equivalent if you are studying outside the UK) and a minimum of AAB (or equivalent) at A Level.

If you are currently a law student, you should apply in the penultimate year of your law degree. Non-law students should apply in the final year of your degree. If you have already gained industry experience and are considering training as a solicitor, you should decide which year you want to start your training contract and apply before the deadline (see below). We also welcome applications from individuals with relevant industry experience who are considering changing careers.

OCTOBER 2021

Applications
Open

3 JANUARY 2022

Deadline for Training
Contract in 2024

APPLY AT

careers.mofo.com/london



CHOOSE MOFO FOR A CAREER WITH GLOBAL REACH

16 CITIES. 3 CONTINENTS.



BEIJING



BERLIN



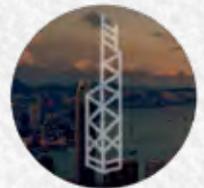
BOSTON



BRUSSELS



DENVER



HONG KONG



LONDON



LOS ANGELES



NEW YORK



PALO ALTO



SAN DIEGO



SAN FRANCISCO



SHANGHAI



SINGAPORE



TOKYO



WASHINGTON, D.C.

EUROPE

MoFo in Europe consists of a team of more than 130 lawyers in our strategic hubs of London, Berlin, and Brussels. We work alongside our colleagues in the United States and Asia, drawing on cultural, jurisdictional, and market knowledge to deliver the best advice and client service with a global approach.

We offer our clients a gateway to exceptional expertise, knowledge, and advice for complex global matters across technology, corporate, dispute resolution, and finance.

Dynamic technology companies, significant financial investors and financial institutions, leading consumer product companies, and other market leaders come to MoFo for our expertise,

knowledge, advice, commerciality, transaction support, and individually tailored client service. We handle some of the world's largest cross-border transactions and resolve some of the biggest disputes across multiple jurisdictions.

From our London office, UK- and U.S.-qualified lawyers advise on all aspects of corporate, bankruptcy and restructuring, capital markets, corporate/M&A, data privacy, employment, equity derivatives, financial services regulation, financial transactions, high-yield, investigations, disputes, arbitration, private equity real estate, real estate finance, outsourcing, tax and technology transactions, tax, technology, employment, privacy, finance, capital markets, derivatives, and real estate law. The office's multijurisdictional litigation, arbitration and mediation, and investigations practices allow us to resolve the most complex disputes and to act on major global investigations.

UNITED STATES

From its deep roots in the Bay Area, Morrison & Foerster has grown into a leading U.S. law firm.

In the past few years, *Chambers USA* has honoured MoFo's Privacy, Bankruptcy, and IP teams with "Firm of the Year" awards, the Corporate/M&A team with a client service award, and the firm as a whole as Global USA "Firm of the Year".

MoFo has nine U.S. offices, including our East Coast offices in Boston, New York, Washington, D.C., and our West Coast offices in San Francisco, Palo Alto, Los Angeles, San Diego, and Denver, which provide top-rated financial and capital markets services and world-class IP, litigation, and M&A services to our clients.

ASIA

With five offices in Asia – Hong Kong, Beijing, Shanghai, Singapore, and Tokyo – we are one of the preeminent law firms in Asia, providing integrated U.S. and local law advice.

The strength of our Tokyo office – the largest Japan-based office of any global firm – resulted in *Chambers Asia* naming us "Japan International Firm of the Year" for the eighth time in 2020.

We have the only international litigation team in Asia.

MoFo is an intellectual property powerhouse and leads the region in outsourcing, licensing, and technology transactions.

Our highly regarded corporate finance and capital markets practice in Asia represents issuers and underwriters in debt and equity financings, as well as in domestic venture capital and private equity investments.

SoftBank's \$40 Billion Sale of Arm to NVIDIA.

We are advising SoftBank Group Corp. and SoftBank Vision Fund (together, "SoftBank") in the \$40 billion sale of UK-headquartered, multinational semiconductor and software design company Arm Limited to U.S. chip company NVIDIA.



OUR CORE VALUES

MOFO ATTORNEYS ARE DEEPLY COMMITTED TO PRO BONO WORK

At Morrison & Foerster, pro bono work is part of our DNA. Our dedicated pro bono team and our London Pro Bono Committee provide frequent opportunities for London trainees and associates to work on both domestic and international matters, ranging from providing direct services to low-income individuals, to counseling nonprofit organisations, to advising at law clinics.

Lawyers in our London office partner with a variety of organisations on pro bono projects, including Z2K (Zacchaeus 2000 Trust), The Chancery Lane Project, The Center for Reproductive Rights, Advocates for International Development, and Asylum Aid.

The London office is a member of the Collaborative Plan for Pro Bono in the UK, a law firm-led initiative to promote pro bono work, in which members commit to strive for an average of 25 pro bono hours per attorney in their UK offices. Last year, our lawyers from London



Pro-bono work is a great opportunity to develop your skills as a trainee and interact with clients. The firm has a wide variety of pro bono matters you can get involved with, even as a trainee.

Femi Omisore,
MoFo Trainee

BEST PRO BONO CONTRIBUTION

Category at LawWorks 2019 Pro Bono Awards: Partnership with Z2K on disability benefits appeals.

averaged over 50 pro bono hours per attorney. Examples of work our London-based lawyers have undertaken include:

- Supporting the **Kenya office of the Center for Reproductive Rights** in a variety of ways with work that the organisation is doing to advance reproductive rights and maternal health in Kenya. This has included drafting an amicus brief on an important case at the High Court of Kenya on behalf of an adolescent who died after suffering from complications from an unsafe abortion. The case resulted in a landmark ruling issued by the High Court of Kenya in June 2019, which strengthens access to safe abortion in Kenya, where, on average, seven women and girls die from unsafe abortions every day.
- Collaborating with **Z2K** a London-wide charity working to combat poverty. Since the partnership started three and a half years ago, MoFo have supported individual clients with physical and mental health conditions to appeal disability benefit decisions at tribunal level. Since the partnership began, trainees, paralegals, associates, counsel, and partners from every practice group in the London office have taken on 67 individual cases, with a success rate of over 90% for those cases that have gone to hearing.
- Representing **Social Finance**, finance and tax lawyers in our London office structured a development impact bond focused on improving infant mortality in developing countries.



Tackling the underrepresentation of ethnic minorities in the legal sector is a high priority for our affinity group.

Stephanie Pong and Margaret Babalola, Associates and former Trainees

MOFO TOGETHER AIMS TO PROMOTE ETHNIC DIVERSITY

We take pride in our diverse workplace. We believe that lawyers with different backgrounds, interests, and experiences working together arrive at better answers and offer fresher perspectives. We continuously work to attract, develop, and retain talented lawyers from diverse backgrounds.

Our London attorneys Brian Bates and Trevor James sit on the firmwide Diversity Strategy Committee, the primary mission of which is to recommend major diversity goals and objectives to our board of directors. We also have an active London Diversity Committee and a number of affinity groups. MoFo Together is London's Ethnic Minority Affinity Group that promotes an inclusive culture to encourage everyone to be their authentic self at work and addresses barriers faced by ethnic minorities through thoughtful and honest conversations to enlighten each other. Together, we celebrate our cultural differences and tackle issues that are pertinent to ethnic minorities in the legal industry and those joining the profession.

Our senior female lawyers in London also play a role in the firm's global Women's Strategy Committee, which works closely with firm leadership, including the firm's chair, firmwide managing partners, and board of directors to ensure that the advancement of women is a constant strategic priority.

MoFo London's active LGBTQ+ affinity group brings together members of that community as well as its supporters. The LGBTQ+ affinity group provides a forum to raise awareness of the unique experiences, challenges, and opportunities that the LGBTQ+ community may have in the legal profession. MoFo Proud works to advance networking opportunities within the London office, with clients, and cross the broader London business community. We're proud that our chair emeritus was the first openly gay managing partner of an international law firm.

The London office also has a Healthy Minds focus group that provides a forum for promoting awareness of physical and mental well-being. The group has facilitated opportunities to learn about healthy eating, physical fitness, mindfulness, and resilience.

BECOME A LEADER IN YOUR AREA OF LAW

WE'RE LEADERS IN EVERY AREA IN WHICH WE PRACTISE.



MERGERS AND ACQUISITIONS

MoFo's 250-lawyer corporate/M&A practice is renowned for its industry experience and its proficiency in cross-border transactions. In 2020, we advised on 158 M&A transactions, with 19 deals valued at \$1+ billion. Our lawyers advise on squeeze-outs, corporate structuring and restructuring, foreign investments and acquisition financing, private equity and venture capital, and start-ups, including on related financing structures.



EQUITY DERIVATIVES

We cover a wide range of derivatives and structured products used primarily in the context of corporate finance, capital markets, and M&A activity, including: investments in listed companies via equity derivatives and financing of acquisitions via margin loans; disposals of strategic equity stakes with the use of collars, put and call option strategies, forward sale contracts, and physically settled swaps; equity-backed capital markets transactions including convertibles and exchangeable notes; collateral transformation transactions involving swaps, repos, and stock lending structures; and convertible bond hedging through warrants and capped call strategies.



BUSINESS RESTRUCTURING AND INSOLVENCY

MoFo's business restructuring and insolvency group is at the vanguard of the profession and handles, among other things, financial institutions restructurings, cross-border insolvencies, distressed real estate, insolvencies involving key intellectual property, and hedge fund failures.



VENTURE CAPITAL AND PRIVATE EQUITY

We represent clients in all phases of venture capital and private equity activities, including seed capital, first, and later rounds of funding, acquisition debt financing, trade sales, initial public offerings, secondary sales, and buyouts.



TECHNOLOGY TRANSACTIONS

Our technology lawyers are particularly recognised for their representation of technology providers and technology-enabled enterprises of all types in licensing, strategic partnering, outsourcing, e-commerce and new media, regulatory, contractual, and other collaboration matters. Our outsourcing group is a market-leading practice and the lawyers deliver a full array of capabilities and attributes that are necessary for clients to forge successful and enduring sourcing relationships.



TAX

Our London tax team is part of a global practice that enjoys a reputation for innovative tax planning and the successful resolution of important tax controversies. The group advises on mergers and acquisitions, international corporate tax planning, tax efficient domestic and cross-border financing structures, capital markets transactions, joint ventures, private equity, planning for IP intensive companies, transfer pricing matters, outsourcing and matters relating to VAT, stamp duty, and stamp duty reserve tax.



LITIGATION

Our Commercial Litigation practice is renowned for its ability to succeed in complex commercial litigation cases and is consistently ranked as one of the top litigation practices. The group represents public and private sector clients in complex national and cross-border litigation of all types, including international fraud and asset tracing, international trust litigation and insolvency, regulatory compliance, and corporate investigations, as well as alternative dispute resolution procedures including arbitration.



EMPLOYMENT & DATA PRIVACY

Our employment lawyers provide comprehensive advice on all areas of UK and international employment and data privacy law. The team regularly assists clients with the multijurisdictional employment aspects of domestic and international corporate and group change, including mergers and acquisitions, joint ventures and restructurings, as well as managing disputes, employee transfers, contracts, and privacy and trans-border data transfers.



FINANCE

MoFo's finance lawyers understand both local and cross-border finance markets. The team advises on all finance matters from debt capital markets, through private placements to the more traditional, but constantly changing, senior, second lien, mezzanine, unitranche, PIK and lending market across all asset types. We provide an exciting opportunity to work with a new and growing team, that includes Band 1 rated and widely known lawyers.



CAPITAL MARKETS

The London Capital Markets team advises investment banks, issuers, investors, and other providers of financial services on national and international capital markets transactions, initial public offerings, financial regulation and private placement of shares, equity- and debt-linked instruments, bonds and structured

products, as well as trading of securities. Our Capital Markets practice annually ranks as a leader in its field.



REAL ESTATE

Our Real Estate practice advises clients through all stages of the real estate investment cycle, including the formation of private equity real estate funds and fund platforms, equity syndications, multi-investor club deals, joint ventures, acquisitions, investments, financings, development, dispositions, and exits. We work across a broad range of asset classes — including office, retail, logistics, and industrial. Our private equity capabilities enable us to help clients “look around corners” and stay ahead of potential regulatory and other pitfalls.



REAL ESTATE FINANCE

Through the economic cycles of the last 20 years, our Real Estate Finance team has gained extensive knowledge of the real estate-linked finance markets in both the UK and Europe. Acting for a mix of investment banks, private equity funds, institutional investors and advisers on the full spectrum of real estate-linked financing transactions, gives us visibility on the key developments and trends in the ever-evolving market. Our team has both an in-depth understanding of the issues that may confront our clients in the real estate market and the tools to find pragmatic solutions to those issues. Our approach is to combine balanced, commercial advice with high quality technical expertise; and help clients to achieve commercially desirable outcomes, whilst mitigating key risks.

Recent experience includes advising on both UK and cross-border transactions, structured in a variety of ways, including senior and mezzanine facilities, as well as bilateral and syndicated facilities. We have advised on performing and non-performing portfolio acquisitions, fund finance, and more structured products such as warehouse facilities and loan-on-loan transactions.

SUCCESS THROUGH COMMITMENT

We're proud that our colleagues' achievements are widely acknowledged and that the firm consistently receives recognition for its achievements in such a wide variety of areas.

Over
1,008
lawyers



around the world

12 practice area
rankings

in the latest editions of
Legal 500 UK

16
offices



across the United States,
Asia, and Europe

130+

lawyers in Europe

47
practice
area rankings



globally in the 2021 edition
of *IFLR1000*

Named “**Best
Law Firm for
International U.S.
Private Placements**”

at *GlobalCapital's* Global
Syndicated Loan, Leveraged
Finance and Private Debt
Awards 2019

9th year
being named

the “Japan International
Law Adviser of the Year” by
Chambers Asia-Pacific

43 practice area rankings



in the 2021 edition of *Chambers Global*, including six Band 1 rankings

2 awards earned by our London and Berlin teams

at *The American Lawyer's* 2017 Global Legal Awards: "UK Global M&A Deal of the Year" and "Global Pro Bono Advocacy Project of the Year"

44% of lawyers



promoted to partner worldwide in the past five years have been women

2017 awarded



"Transatlantic M&A Team of the Year," Transatlantic Legal Awards

158 M&A transactions

totaling \$235 billion in 2020

10 consecutive years

named "Gold Standard Firm" by the Women in Law Empowerment Forum

TOP 10



Ranking on *The American Lawyer's* 2021 Diversity Scorecard

130 practice rankings and OVER 200

individual rankings in 2021 in various *Chambers & Partners'* guides including *Global, USA, Asia-Pacific, Europe, UK, Latin America, and FinTech Legal*.

TOP 20



ranking for international pro bono work in *The American Lawyer's* 2020 Pro Bono Scorecard.



11 consecutive years named Gold Standard Firm by the Women in Law Empowerment Forum



96,675 hours

devoted globally to pro bono in 2020

\$3.2 million



in donations made

in 2020 by The Morrison & Foerster Foundation



**OUR GREATEST ASSET IS
THE LAST PERSON HIRED.**





MORRISON
FOERSTER

